

You are looking for a full-time position in an international strategy consultancy as a

Manager Market Access

and would like to join us to ensure that as many eligible patients as possible are treated with innovative medicines and medical technology products?

Location: Hannover / Hybrid, Salary: Competitive, based on experience

We are Kintiga (formerly MAP Patient Access, Axtalis, and SKC), a pan-European specialist consultancy that partners with ambitious health technology developers through the complex journey to achieve successful market access across Europe, with our tailored approach, global perspective and local expertise. Our clients in healthcare and life sciences are leading innovators in pharma, biotech, medtech, digital health, and diagnostics. As part of Kintiga, we support the successful launch and reimbursement of breakthrough therapies and technologies.



Join our team and help shape the future of the cutting-edge healthcare solutions. At Kintiga, we cultivate a collaborative and entrepreneurial culture where every voice matters. We value diversity, openness, and integrity - encouraging our team members to bring their ideas and passion to work every day. Become part of a supportive, dynamic team that thrives on innovation, lifelong learning, and making a meaningful impact in healthcare and life sciences.

How you will create an impact:

As **Manager Market Access** you will take on a strategic leadership role at Kintiga - responsible for multiple projects, teams, and client relationships. You will actively contribute to the development of the company and its brand, drive innovation, and ensure the quality and profitability of our project work and meeting client development targets. In addition, you will assume responsibility for internal product areas. As a link between the team and executive management, you will represent the organization externally and foster sustainable growth.

- Lead multiple projects as product owner and/or strategic advisor, ensuring delivery excellence across quality, scope, and profitability
- Drive strategic problem-solving across teams and integrate insights into project frameworks
- Ensure budget compliance, resource allocation, and timeline management across workstreams
- Represent the company externally through leadership, client pitches, and conferences
- Drive agile, cross-functional transformation and define agile workstreams
- Design and implement business development strategies
- Manage and coach delivery teams, ensuring performance and wellbeing
- Shape organizational strategy and contribute to firm-wide transformation
- Champion Kintiga values and foster a collaborative, high-performance team culture



About you:

- Master's degree in life sciences, medicine, pharmacy, health economics, or business
- Excellent German and English language skills
- Minimum of 3 years' experience in market access within the German and European pharmaceutical or healthcare industry, preferable with relevant additional consulting experience
- Comprehensive understanding of the German (AMNOG) and the European market access process
- High level of analytical and structured thinking, Strong communication skills
- Proven experience in strategic client leadership, business development and agile working methods and the ability to present complex topics
- Reliable, detail-oriented, and client-focused working style with a strong commitment to quality
- Solution-oriented team player, with enthusiasm for complex subject matter and high professional, methodological, and social competencies
- Occasional availability to travel



SKC Beratungsgesellschaft, MAP Patient Access and AxTalis are unified under the shared brand Kintiga.



What we offer on top:



Dynamic work environment with a **highly motivated team**.



Exciting **career opportunities** in a fast-growing international business.



Entrepreneurial culture, openness, and integrity.



A comprehensive **onboarding and mentoring program** as well as employee events.



Individual development with extensive training and development programs.



30 days annual leave and a **permanent position**



High-end digital equipment AI-based tools and **hybrid working**.



Modern, centrally located office space with a variety of healthy snacks



Attractive corporate benefits: wellbeing support, E-Leasing, employee events and much more.

Sounds good to you? Apply now!

We look forward to receiving your application, incl.

- Letter of application
- Curriculum vitae
- Complete certificates incl. high school diploma
- Earliest possible start date
- Salary expectations

Your contact:

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E-Mail: karriere@skc-beratung.de

Please submit your application via our [online application portal](https://www.skc-beratung.de/karriere).



"The collegial team and the modern working environment is simply great. We support and can rely on each other, especially in busy times. It's great that everyone takes responsibility."

Britta Olowson, Manager Human Resources



"What drew me to Kintiga was its dynamic growth, streamlined decision-making, and the freedom to bring in and realize my own ideas."

Dr. Lara Schröder, Director Market Access



SKC Beratungsgesellschaft mbH | Pelikanplatz 21 | 30177 Hannover | www.skc-beratung.de/karriere



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